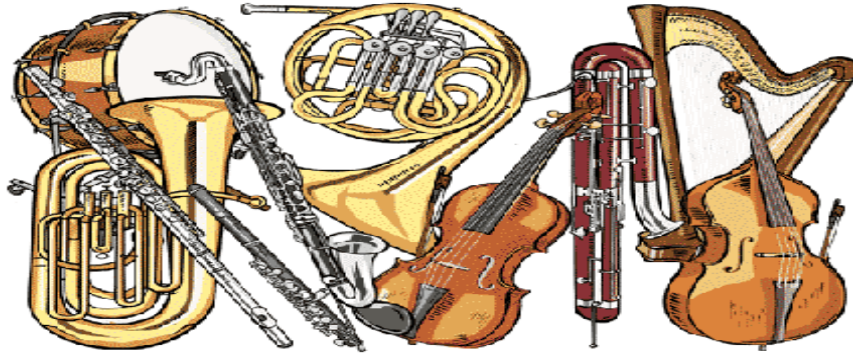


VENDOR INFORMATION

"Tuning In To Solid Waste"

September 11-14, 2017

Hilton Garden Inn, Bristol, VA



Dear Exhibitor:

The Southwest Virginia Solid Waste Management Association (SVSWMA) Annual Conference and Equipment Show will be held this year at the Hilton Garden Inn in Bristol. Beginning with the golf tournament and skeet shooting on Monday September 11th, the conference sessions will start on Tuesday September 12th and continue through Wednesday September 13th. Closing out the conference will be the Equipment Rodeo on Thursday September 14th.

Last year's Conference and Trade Show was well attended with outstanding feedback from vendors participating. This show is an excellent opportunity for vendors to meet and show their products to a variety of solid waste and recycling personnel. Exhibit space is sold quickly, so respond early to secure an area for your organization's booth.

The exhibitor's fee is \$500.00 which includes a booth space and conference registration for one person to attend all functions of the conference from Tuesday through Thursday (excluding golf tournament and skeet shooting). **Register by July 31, 2017, and receive the EARLY BIRD discounted fee of \$450.00.**

In conjunction with our theme we are offering four levels of sponsorships this year. Please look through these options before you register as booths are included with some of the sponsorship levels.

The Hilton Garden Inn provides an open exhibit area. Each vendor will be provided with a table with two chairs as well as electrical outlets if needed. All conference sessions and opening reception will be held in exhibit area.

Vendor set up in the Exhibit Hall is on Monday September 11th (Times TBA). The hotel will secure the Exhibit Hall at night. An area outside will be available for display of large equipment and vehicles. The Equipment Expo will be featured on Wednesday, and will be accessible throughout the event.

You may hold prize drawings at your booth or we can give them away for you at our annual business meeting on Wednesday morning. For all drawings on Wednesday, the ticket holder must be present to win door prizes.

TO REGISTER, go to www.svswwa.org and follow the Eventbrite link at the bottom of the page where it says **2017 SVSWMA Conference**. If you should have any questions contact Brandon at (804) 840-7846.

For room reservations please call, the Hilton Garden Inn, 121 Village Circle, Bristol, Virginia 24201, (276)644-4000 by **AUGUST 30th** and ask for the SVSWMA conference rate.

*We are pre-printing our program materials. This program will include names of attendees, vendors, training agenda, tour information sponsors, etc. In order to be included in the program, **please register by August 15, 2017.***

We hope to see you there!

Sincerely,

Brandon King / Robert Waschler Conference Committee Chairs

SPONSORSHIP OPTIONS

The SVSWMA will use your sponsorship to help with cost in the following areas: Breakfast Buffet, Breaks, Lunch, and Receptions. Exposure for your generosity will be noted at different locations throughout the conference and as indicated below.

The SVSWMA Board would also like to thank you ahead of time for your assistance and participation in the 2017 Annual Conference.

Four Sponsorship Levels:

- “Soprano ” \$ 1000.00
- “Alto” \$ 500.00
- “Tenor” \$ 250.00
- “Bass” - Event Sponsor \$ 500.00

Soprano – Your organization will receive a link on our web page, one SVSWMA membership for one year, company name in the program, a banner for your booth, free vendor booth to include one attendee and booth location choice.

Alto – Your organization will receive a link on our web page, one SVSWMA membership for one year, company name in the program and one free conference registration.

Tenor – Your organization will receive a link on our web page, one SVSWMA membership for one year and company name in the program.

Bass/Event Sponsor – Your organization will receive a link on our web page, one SVSWMA membership for one year, company name in the program and choice of event to sponsor. (eg., Breakfast, Lunch, Dinner, Skeet Shooting, Break snacks, Reception, Cornhole Hoedown, etc..).